Solomon Mlan

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Digital Marketing | Web Developer | Project Manager

PROFESSIONAL SUMMARY

Results-driven **Digital Marketer & Web Developer** with expertise in **SEO**, **social media marketing**, **paid ads**, **and web development**. Skilled in creating high-performance websites and data-driven marketing strategies to boost brand visibility, engagement, and conversions. Proficient in **HTML**, **CSS**, **JavaScript**, **WordPress**, and digital analytics. Passionate about helping businesses grow through innovative digital solutions.

ACCOMPLISHMENTS

Web Developer & Project Manager | <u>Asiesie</u> | United States, Indiana | October 2024 till date. (REMOTE)

- **Website Audit & Optimization** Identify and fix performance issues, improve loading speed, and enhance UI/UX for better user experience. **(WordPress)**
- **Project Kickoff & Delivery** Successfully plan, initiate, and execute a key project, ensuring it meets deadlines and objectives.
- **SEO Improvements** Optimize website structure, metadata, and content for better search rankings and organic traffic growth.
- **Documentation & Reporting** Establish clear project documentation, progress tracking, and reporting frameworks.
- **Budget & Resource Management** Optimize project costs, allocate resources effectively, and minimize waste.
- **Website Optimization for Conversions** Improve UX/UI, implement A/B testing, and optimize landing pages to increase lead generation and sales.
- Develop and execute effective email marketing campaigns. (Zoho, Mailchimp, Xero, Gmail, Yahoo)

Web Developer & IT Company Manager | <u>Broadway Edu Consult</u> | Accra, Ghana | November 2024 till date (REMOTE)

- Website Redesign & Optimization Improve UI/UX for a seamless user experience, making it easier for students to explore study abroad options. (HTML, CSS & WordPress)
- **Cost Optimization & Vendor Negotiation** Reduce IT expenses by securing better deals on hosting, software, and security tools.
- **Cloud & IT Infrastructure Upgrade** Implement cloud storage solutions for easy document access and collaboration.
- **Student Application Portal** Develop a system where students can track their applications, upload documents, and communicate with consultants.

• **Lead Generation System** – Implement inquiry forms, chatbots, and automated follow-ups to capture and convert student leads.

Digital Marketer & Web Developer | Ahotofou Travels | Accra Ghana | March 2022- till date (REMOTE)

- Geo-Targeted Paid Advertising Launch Facebook Ads, Google Ads, and Instagram promotions targeting U.S.-based travelers.
- Influencer & Social Media Growth Partner with travel influencers and bloggers to drive brand awareness and engagement.
- **Email Marketing & CRM Automation** Set up automated email sequences for leads, nurturing them into paying customers.
- Online Booking System Enhancement Upgrade or integrate a seamless online booking and payment system tailored for international customers.
- **Speed & Security Improvements** Optimize website loading time, enhance SSL security, and prevent cyber threats.
- Landing Pages for Targeted Destinations Create dedicated pages for top U.S. travel destinations, visa services, and special tour packages.

Live Websites Projects 2022-2024 | USA, Ghana & UK | From 2019 till date.

- 1. Asiesie
- 2. Broadway Edu Consult
- 3. Ahotofou Travels
- 4. TrustJollin Ltd
- 5. Startech Multimedia Ltd.

Graphic Designer & Classroom Teacher | <u>Mega Choice Modern Education Centre</u> | Accra, Ghana (ONSITE)

- **Modernized Teaching Methods** Introduce digital tools like Google Classroom, Canva, or Kahoot to make lessons more engaging.
- **Student Learning Improvement** Use **custom-designed educational materials** (infographics, videos, and worksheets) to enhance comprehension.
- Creativity & Digital Skills Development Start a Graphic Design or Multimedia Club to train students in modern design tools.
- **Social Media & Branding Enhancement** Create a **cohesive brand identity** with a school logo, color scheme, and engaging social media visuals.
- **SEO & Online Presence Setup** Optimize the website for **local searches**, ensuring parents and students can easily find the school online.

SKILLS

- 1. **Web Development:** HTML, CSS, JavaScript, WordPress, Database Management.
- 2. **SEO & SEM:** On-page SEO, keyword research, backlinking, Google Analytics, Google Ads, Bing Ads, Facebook Ads.
- 3. **Social Media Management:** Facebook, Instagram, Twitter, LinkedIn, Hootsuite, Buffer, content scheduling, and analytics.
- 4. **Team Collaboration:** Cross-functional collaboration between designers, marketers, developers, and teachers
- 5. **Time Management:** Efficient time allocation, meeting deadlines, prioritization
- 6. **Cybersecurity:** SSL encryption, firewalls, antivirus software, data protection strategies
- 7. Print & Digital Design: Brochures, banners, posters, social media graphics, newsletters
- 8. Branding & Identity: Logo design, typography, color theory, visual storytelling

EDUCATION

- **❖** Bachelor of Science in Computer Science, Marketing & Communications Adamawa State University, Adamawa, Nigeria | August 2020 (CAUR)
- ❖ Online WordPress Web Development Certificate Course Erreda Digitals | September 2021 (CAUR)
- **❖ Diploma in Computer Application Packages, Corel Draw & Internet** Success Link Computer Training | 2019 (CAUR)
- **❖** Web Development / Digital Marketing Six-Month Program IT For Youth Ghana | Ghana | June 2022 (CAUR)
- Programming & Coding with W3Schools
 W3Schools | Online | March 2022 August 2023 (CAUR)

Languages

- English Fluent
- French Basic
- Twi Basic
- Hausa Fluent